

What Susan's Clients Say...

John Walker Q.C., Apartment 406, "Park Central", 469 St Kilda Road, Melbourne

Dear Sue, Thank you very much for achieving a successful sale of our apartment in Park Central, 469 St Kilda Road, Melbourne. Your professional skills, your attention to detail, and your excellent sales record all contributed to this quite astonishingly speedy result. We are very grateful and would not hesitate to recommend you unreservedly to anyone seeking to sell real estate in Melbourne

Jon and Elizabeth Spencer, Apartment 503, "Park Central", 469 St Kilda Road, Melbourne

As we are going overseas we recently put our apartment at Park Central up for sale. After careful consideration we listed with Susan Wolper who we had met when we were looking for an apartment. Although we purchased from another agent her professionalism had impressed us significantly. Susan both guided ourselves and prospective purchasers through the process with expertise which resulted in a successful result on the day. We would recommend consideration of Susan to any prospective clients and would like to add that she is well supported by Rodney Morley himself who was the auctioneer on the day.

Jim Bouhana, Apartment 403, "Park Central", 469 St Kilda Road, Melbourne

I recently retained Susan Wolper to market my St. Kilda Road apartment, and I can truly say that I have never before seen a realty agent work so hard for a client as Susan has done! She continuously kept me informed at each step. Her extensive experience and detailed knowledge of the property market in the area were invaluable assets. If you want to be involved and informed in all aspects of selling a property –from staging to settlement – I would unreservedly recommend Susan!

Barbara and Lindsey Knight, Apartment 1003, "Park Central", 469 St Kilda Road, Melbourne

Susan Wolper has been outstanding. Nothing has been too much trouble, information and progress reports have been almost instantaneous, and the result has been a resounding success for us. Her attention to every detail for the preparation of the sale of our property was meticulous and her response to any questions competently supplied. We would have no hesitation in asking for Susan's help in the future and would be delighted to recommend her to others with absolute confidence.

Margaret McCready & Roy Hilliard, Apartment 801, "Park Central", 469 St Kilda Road, Melbourne

We would like to record our appreciation for the way in which Susan Wolper has handled the sale of our apartment. Regardless of whether or not it sells today at auction, Sue has worked extremely hard canvassing clients and promoting the apartments strong points and in our view has left no stone unturned. Her professional performance and manner has been exemplary. We especially liked the fact she kept in constant touch to let us know how each client viewing went, and that she was always available or returned calls promptly. We had heard good reports about Sue from other residents in Park Central and we would certainly be recommending her to friends who wanted to buy or sell...

Betty Shauk, Apartment 102 "Park Central", 469 St Kilda Road, Melbourne

I wish to convey my complete satisfaction for the service given by Susan Wolper for the whole process up to and including the auction. Sue is very professional, gives a very personal touch to all her actions. I've sold many properties over the years but cannot recall an agent to equal her. I will have no hesitation in the future in recommending Susan Wolper to act for any of my friends and acquaintances.

Janet and Malcolm K, Apartment 1303 "Park Central", 469 St Kilda Road, Melbourne

We found you to be thoroughly professional, fair, and clear in your advice (which we are pleased we took) yet sensitive to our needs as vendors. All in all we are delighted with the sale.

Valrie Alston, Apartment 103 "Park Central", 469 St Kilda Road, Melbourne

I am very grateful for the amazing price you achieved for my apartment. Also, your advice regarding presentation was very much appreciated. I seemed nothing was too much trouble and I was kept informed of progress throughout. Many, many thanks – I will be very happy to recommend you to anyone entering the real estate market.

Ian and Patrizia K. Apartment 1205 "Park Central", 469 St Kilda Road Melbourne

Patrizia and I would like to express our thanks for your professional and enthusiastic approach to the sales process leading to the successful auction result last Sunday. You provided excellent feedback throughout the campaign and we were confident that the sale of our apartment was in capable hands. . We are both very happy with the result. We would be happy to recommend you for any future sales of apartment in the Park Central complex.

Lorna Vidor, Apartment 21 "Kingstoun", 461 St Kilda Road, Melbourne

Now that my apartment has sold I want to let you know how happy I was with the caring attention and dedication I received from Susan. She went further than any agent I have ever dealt with. It was a pleasure to do business with her.

John and Tibby P, Apartment 21 "Kingstoun", 461 St Kilda Road, Melbourne

Your advice, at all times, was constructive and to the point, and guided us in making correct decisions. We thank you for your attention to detail and professionalism, which laid the groundwork for the fabulous result on auction date

Dr Roger S, Apartment 32 "Kingstoun", 461 St Kilda Road, Melbourne

Dear Sue, thank you for the understanding job you did with my mother's apartment. Your work was above and beyond and made the sale result possible. Thanks also to Rodney whose skills brought the whole project to its conclusion. A great team.

Professor Leon Piterman, Apartment 502, "The Royal Albert", 15 Queens Road, Melbourne

I am writing to commend you on the manner in which you handled the sale of our property which was auctioned successfully. From the very outset when we commissioned your serviced you provided sound advice on the marketing and furnishing the property for sale. Your commitment and dedication to the task of promoting the property was outstanding....I was impressed by your professionalism which has continued after the sale. I have no hesitation in recommending you to prospective clients

John and Julie Sewell, Penthouse 71, "Alexandra", 85 Alexandra Avenue, South Yarra

Sue it has been a delight to deal with you on as business level. You have been considerate of our special needs and very patient. Your attention to detail is extraordinary and your ability to say just the right thing at the right time. We would recommend you to anyone to list their home..... You are a very special person...

Peter and Margaret Mannes, Apartment 6, 51 Acland Street, South Yarra

Susan, once again you have done us all proud. Our sale went smoothly and exceeded our expectations in no small part because of your professionalism and dedication to the job. The fact that you could do this with a smile and sense of humour made the experience so much easier. We truly appreciate your efforts. Thank you.

Julie and Rob Crawley, Apartment 1, 72 Mathoura Road, Toorak

Rob and I want you know how much we appreciated the way in which you conducted the sale of our apartment in September. We have always been aware of the good reputation that you have as an agent but had never had the pleasure of experiencing it first-hand. We would have no hesitation in recommending your services to any person wishing to either sell their property or recommend a new one to suit their needs as they know they would be placing them in good hands.

Sergio Aiello, Townhouse, 268 Canterbury Road, West St Kilda

Susan, thank you for the professional way you handled my property. You created a pleasant atmosphere during the transaction between the clients and myself. It's a shame there aren't more estate agents with your professional approach in negotiation.

Adriana Radita, Townhouse, 1/39 Grandview Grove, Prahran

Susan, I did not hesitate to appoint you to market my property in Grandview Grove Prahran and it was one of the best decisions I made. You are a good listener and you give constructive feedback that I appreciate. You exceeded my expectations and it has been a pleasure to have worked with you on this occasion. The result was outstanding and I will not hesitate to recommend your services to any of my friends.